MITSUBISHI HC CAPITAL EUROPE

Financing for your Automated Intralogistics Solution

Mitsubishi HC Capital Europe is pleased to be partnering Logisnext to provide bespoke financing solutions for customers investing in Automated Intralogistics Solutions.

Having access to funds and being able to do so in the most cost efficient way is a key business consideration in today's competitive market, especially when looking to invest in new warehouse technology such as Automated Intralogistics Solutions.

Staged Payment Finance

Mitsubishi HC Capital Europe (MHCEU) provides a **Staged Payment** finance facility* designed to help make the investment and process as simple and affordable as possible. It provides a complete finance solution for the design, build and commissioning phases of the project, as well as finance for the purchase or lease of the equipment thereafter.

Why Finance with Mitsubishi HC Capital Europe?

When purchasing through Logisnext, not only will you have peace of mind by acquiring a trusted product, but you also know that your chosen Automated Intralogistics Solution can be financed by Mitsubishi HC Capital Europe – an affiliated group company and strategically aligned partner – thereby providing a complete solution.

MHCEU is a dedicated channel and asset finance provider supporting shareholder, and Mitsubishi Group companies across Europe with bespoke financial solutions for specialist assets throughout the whole product lifecycle. Our parent company Mitsubishi HC Capital Inc. is head quartered in Tokyo, Japan and is one of the world's largest and most diversified financial groups, with over 11trn yen (c€68bn) of assets.

How does Staged Payment finance work?

Financing the design, build and commissioning phase can be achieved by funding the project milestones through to sign off and handover of the final solution up to a maximum of 360 days.

1. You agree an Automated Intralogistics Solution with Logisnext and sign a Supply Agreement with them.
2. An indicative finance quotation is proposed covering the design, build and commissioning phases as well as options for the subsequent post completion finance.
3. Finance quotation is accepted and, subject to credit approval, a Staged Payment Agreement and a Facility Letter is signed with MHCEU. The Facility Letter will set out the expected payment dates and amounts along with any interest and other fees due.
4. You pay the required deposit to Logisnext.
5. You sign acceptance documentation for each Milestone which triggers MHCEU to make payment to the supplier.
6. MHCEU pays Logisnext the ‘Milestone’ payments on the agreed dates, subject to completion of agreed Milestone.
7. When the final payment is due and the project is ready for handover – known as the Inception Date – the balance outstanding ***plus*** interest accrued** during the initial finance period becomes due and a Completion Certificate is also signed.

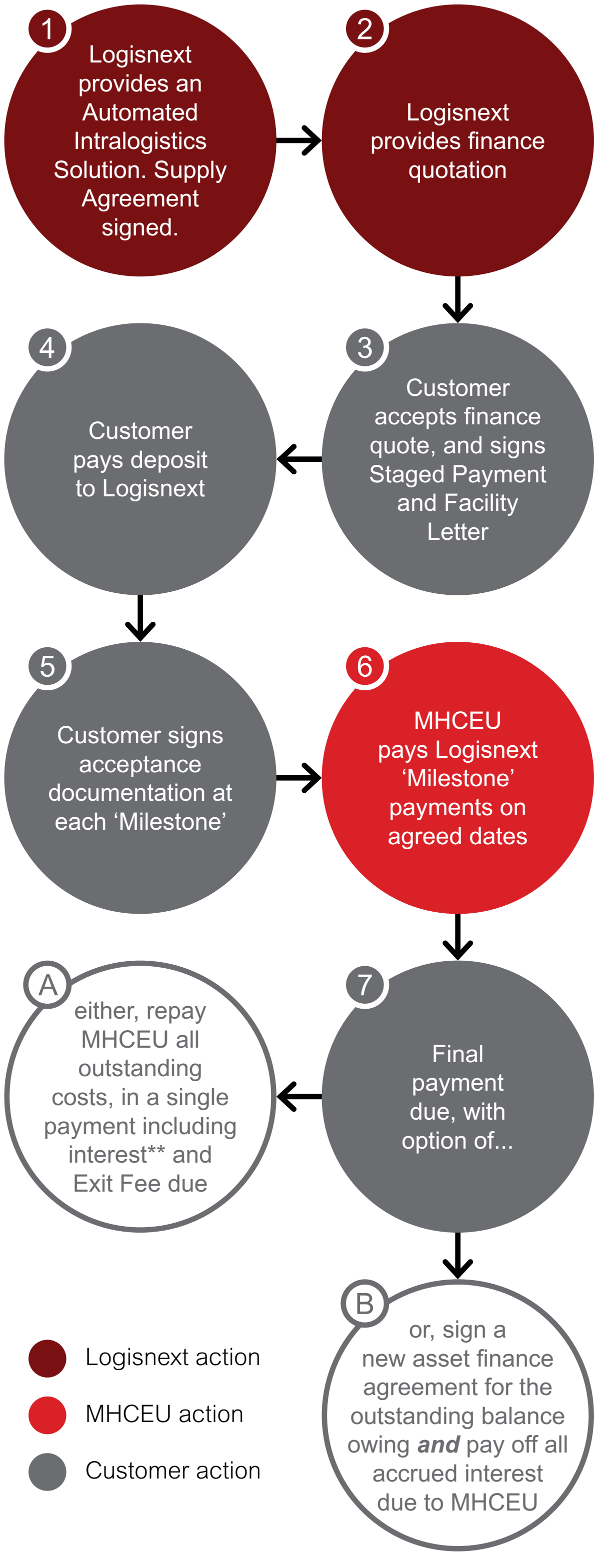
   At this point you have the option to either:

   A. Repay MHCEU all outstanding costs, including interest** and an Exit Fee due in a single payment.

   B. Enter into a new asset finance agreement with MHCEU for the outstanding balance owing, for a period of typically up to 5 years ***and*** pay off all accrued interest due to MHCEU.

   If option B is chosen a Conditional Sale or similar agreement, such as a Hire Purchase, Financial Lease Agreement or Rental Agreement is signed between you and MHCEU.

*Staged Payment finance facility available in selected countries only.
**Interest is calculated on a daily basis.



Benefits of Financing

- One Stop Shop – Automated Intralogistics Solution and finance is provided by one trusted brand
- Financing solution covers both the design, build and commissioning phase as well as finance options for the post inception operational phase
- Financing provides a 'Pay as you use' model – helping to spread payments over time
- Financing helps improves cash flow efficiency and makes budgeting and forecasting easier
- Working capital can be preserved – allowing for investment in core business areas
- Flexible payment terms – repayments can be tailored to usage, income, seasonal and/or cash flow
- Financing provides an additional line of credit without affecting bank lines

Contact Us

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