

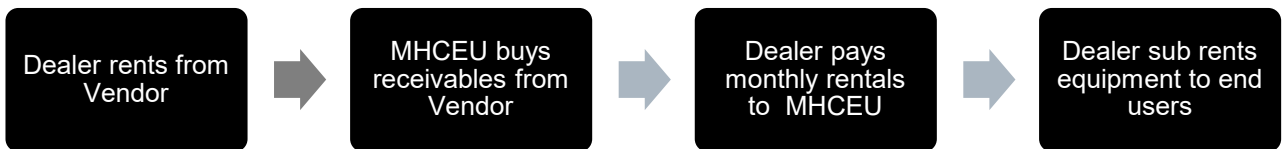
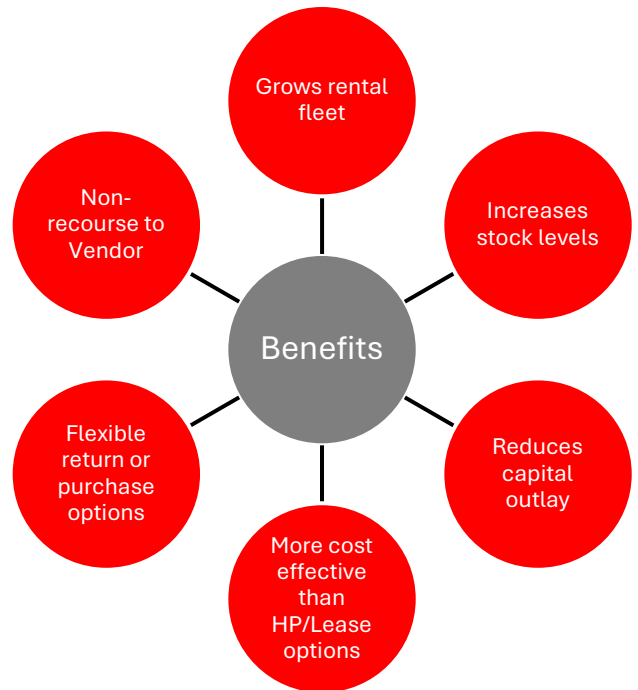
# Rent to Rent Finance

Committing to purchasing stock or demonstration equipment can be draining on working capital, but **Mitsubishi HC Capital Europe** can help alleviate these financial challenges with their flexible **Rent to Rent Finance** facility.

Rent to Rent enables Dealers to expand their rental fleet or stock levels with minimal capital outlay – giving them time to either sell stock items or earn rental income to boost their cash flow.

At the end of the initial 'rental' period Dealers have the option to:

1. Return the asset to the Vendor
2. Buy the assets at 'Fair Market Value' (FMV)



- Dealer increases stock or rental fleet at minimal cost
- Rent to Rent payments are lower than standard Hire Purchase or Finance Lease options
- Dealer can 'buy' the equipment for FMV
- MHCEU manages the collection of rentals (and arrears) from the Dealer
- Dealer can benefit from sub-rental payments to support payment of the early termination sum or fair market value purchase
- No restriction on when the Dealer can terminate if they want to keep the equipment
- No restriction on when the Dealer can terminate if they want to keep the equipment provided the pre-agreed termination amount along with the FMV sum is paid. Title passes to Dealer once all costs are paid.
- The Vendor recognises the sales revenue
- Vendor has 'first refusal' to buy the equipment if the Dealer or End User does not want to pay the Fair Market Value
- Documentation required:
  - Dealer Rental Agreement
  - Sale and Assignment Agreement
  - Pre & Post Notices of Assignment
  - Debenture Waiver (if applicable)
  - Remarketing Agreement

## Contact Us

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